**Quotes from Reviving Work Ethic by Eric Chester**

Employers are searching for positive, enthusiastic people who show up for work on time, who are dressed and prepared properly, who go out of their way to add value and do more than what's required of them , who are honest , who will play by the rules, and who will give cheerful, friendly service regardless of the situation.

To put this in other words, employers want to hire someone who is:

-upbeat, optimistic, energetic, and positive

-dependable, no matter what

-neatly groomed, appropriately dressed, and well mannered

-ambitious and dedicated (not satisfied with merely "good enough")

-trustworthy (uncompromisingly honest)

-coachable (i.e. recognizes authority and conforms to rules and company policies)

-determined to do anything necessary to delight every customer and coworker

Work ethic is knowing what to do and doing it. It is marked by an individual's positive attitude, reliability, professionalism, initiative, respect, integrity and gratitude.

Employers expect employees to remember the values they learned as kids and adhere to them in the workplace. The following chart makes a direct correlation between those universal values taught during childhood and those comprising the underpinnings of a solid work ethic necessary for success in any job, in any organization, in any industry.

**Universal sandbox values**  **work ethic markers**

-smile and play nice -positive attitude

-be prompt -reliability

-look your best -professionalism

-do your best -initiative

-obey the rules -respect

-tell the truth -integrity

-say please & thank you -gratitude

"If you put out 150 percent, then you can always expect 100 percent back. That's what I was always told as a kid and it's worked for me so far!"

-Justin Timberlake

YOGOWYPI (pronounced yoga-whippy)

You Only Get Out What You Put In